#### **STATISTA HANDOUTS**

# Trend Analysis

Discover trends early and take a look into the future with our expert tools





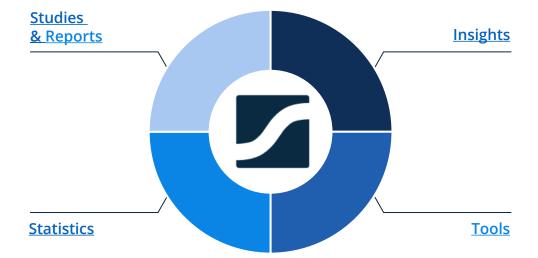


**About Statista** 

## Data for all cases

## A real all-round package

- Dossiers & DossierPlus
- Statista-Studies
- Industry Reports
- Company & Brand Reports
- Country & City Reports
- Outlook Reports
- Surveys & Toplists
- External Studies
- Statistics
- Forecasts & surveys
- Infographics
- Topic pages
- Research Service AskStatista



- Market Insights
- Company Insights
- Consumer Insights
- eCommerce Insights

- Publication Finder
- Business Plan Export
- eCommerce Database



## Internationality of the platform

Four platforms in four different languages\*



Simply switch between the platforms using the globe in the upper right bar.

### Focus of the German platform:

- Germany
- Austria
- Switzerland

## statista.de



### Focus of the English platform:

- International markets
- Europe
- USA
- Asia

#### statista.com



### statista.es

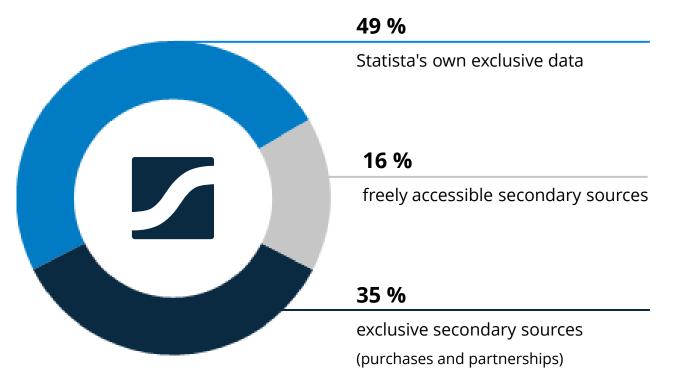




## Origin of our data

Statista bundles data from more than 22,500 different sources

In addition to our own surveys, Statista obtains its data from numerous secondary sources and focuses on the quantitative facts to make them quickly and conveniently accessible to you.



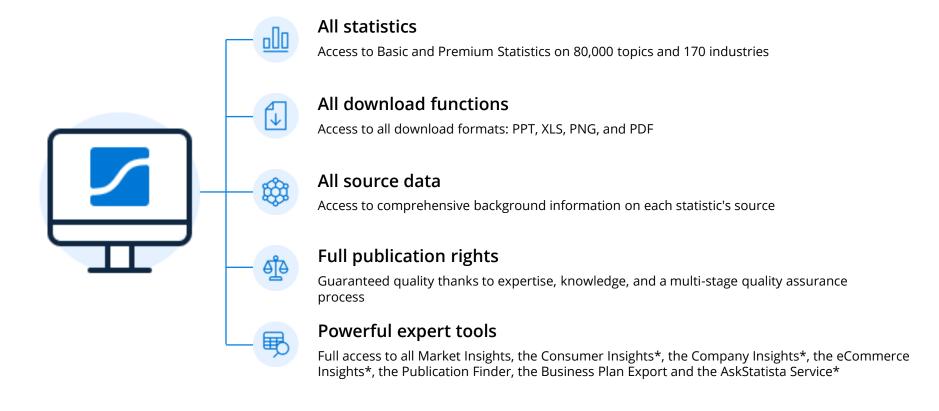
- Industry forecasts
- Market surveys
- Industry & country reports
- Market Insights
- Consumer Insights
- Company Insights
- eCommerce Insights
- Statistics
- Infographics

- Data on the gross advertising market (Nielsen)
- Data on buying and consumption behavior and on brands (VuMa)



## True benefits

## These features make the difference





## Start your own trend analysis now

Your entry on the platform

For a trend analysis, Statista offers you various entry options on the platform.

As usual, you can **enter the topic in the search bar** and then use the search filters to select the appropriate data formats such as forecasts or Outlook Reports. However, you can also enter **directly via the upper tabs**, for example in the Reports and Studies with the Digital & Trend Reports or you can start with our large selection of Insights.

For your trend analysis, we recommend the following areas of our platform:

- Forecasts & Surveys
- Digital & Trend Reports
- DossierPlus
- Outlook Reports
- Industry Reports
- Outlooks
- Global Consumer Survey







## Forecasts & Surveys

Quickly find answers – concise visual representations

With our Forecasts and Surveys from the statistics category, you get **quick and compact results** for your search. Structured like statistics, you also get all the **advantages of data processing**, such as the various download options, source details as well as favourites and citation functions.



With our **5-year market forecasts**, we provide you with relevant data on the market development of approx. <u>400 industries in around 40 countries</u>. Our experts develop a detailed market model on the basis of which the future market volume is calculated.



Statista's Consumer and Business Insights team conducts **exclusive**, **quantitative online and telephone surveys** of consumers and experts. The primary data collected is published in the form of statistics and as part of studies and dossiers.



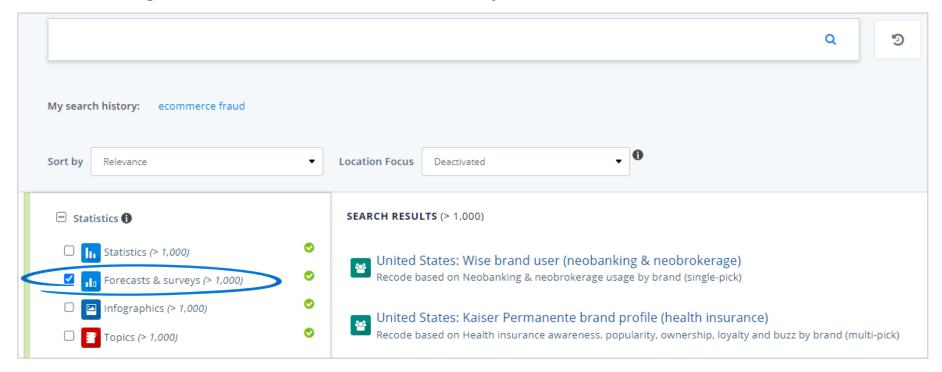
As our forecasts and surveys are based on in-house surveys and modelling, you will find the Consumer Insights or one of our Market Insights linked in the source reference. Please follow the **further information on the survey and methodology**.



# Briefly explained: Forecasts & Surveys

Use Case: Smart Homes per segment forecast in Europe from 2017 to 2025

Let's discover together the functions of forecasts and surveys.

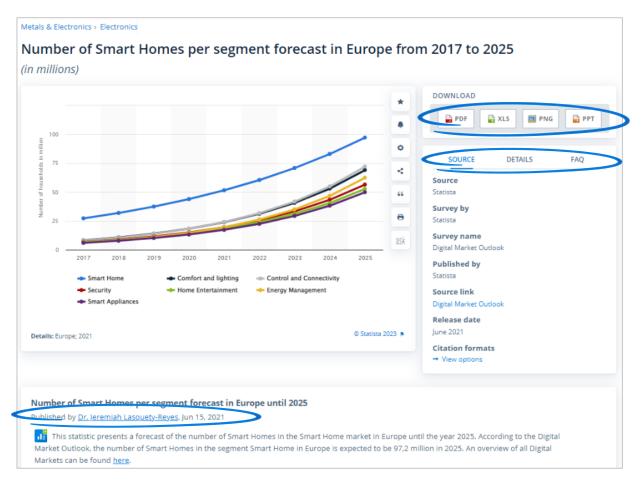


You can find all statistics in the top bar as well as through the search bar on the homepage. You can then use the filter functions to sort your search results, for example to display only <u>forecasts and surveys</u>.



# Briefly explained: Forecasts & Surveys

Use Case: Smart Homes per segment forecast in Europe from 2017 to 2025



#### Download

You can download the data **as PDF, XLS, PNG as well as PPT**. Simply work with the raw data or get different editing options through the PPT.

**Tip:** Did you know that you can deposit your slide master and that each download is carried out **in your own design**? Feel free to contact us!

### Source, Details & FAQ

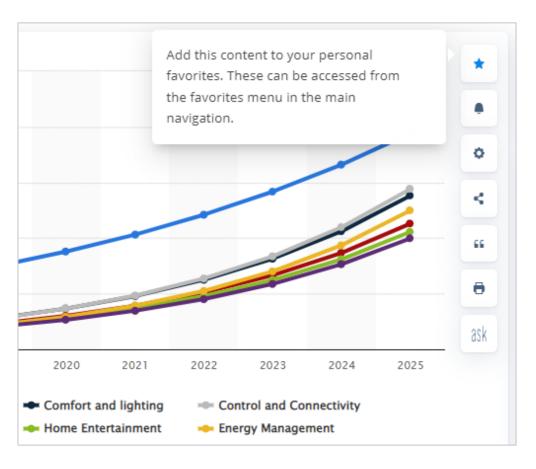
In order to provide trustworthy and transparent data, you will always find a proof of origin with a **link to the original source** under Sources. Furthermore, you will always find the **date of publication** and a short info text below the statistics.

Under Details you will find further important information, for example if the statistic has an asterisk (\*). Our FAQ will then give you further important information, such as your **100 -percent right to publish the data**.



# Briefly explained: Forecasts & Surveys

Use Case: Smart Homes per segment forecast in Europe from 2017 to 2025



#### Favoriten

Add this content to your personal favorites and manage them in your favorite's menu.

### **Notification**

Get notified via mail as soon as the data is updated.

### Settings

Adjust the presentation of the statistic and customize the display and data points, for example as a table or graph.

#### Share

Share statistics on your social media channels or embed them on your website.

### Quote

Have the citation generated in the most common formats.

### **AskStatista**

Do you have any questions? **Feel free to use our exclusive research service.** To find out if AskStatista research hours are already included in your account, contact your individual Client Success Manager. Contact them personally, our <u>customer service</u> or <u>click here!</u>





## Studies and Reports

Dive deeper into topics – on a micro or macro level

Our Studies and Reports give you an **overview of a topic with just one download**. Get straight into your trend analysis with the help of an Outlook Report and have the most important market variables forecast for the next five years delivered compactly in one document.



The Statista <u>DossierPlus</u> offers you a quick, comprehensive, national or international overview of a topic. They are edited by industry experts explicitly on trend topics and provide you with valuable forecasts.



With our <u>Industry Reports</u>, you receive a high-quality preparation of all **industry-relevant data and forecasts**, including key figures from the areas of finance, companies, employees and R&D. The reports provide a **quick overview of 60 industries**.

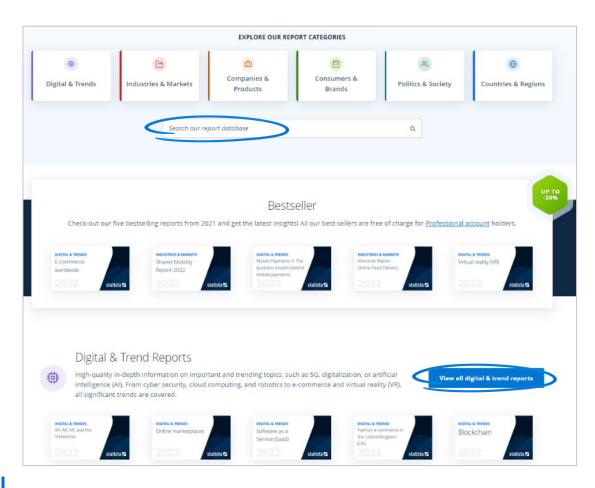


Our <u>Outlook Reports</u> provide background information on **trends and forecasts on future developments** of numerous digital and consumer goods markets. Get an overview of market sizes, revenues and key KPIs for the next five years.



## Studies and Reports

Discover all reports collected and categorized in our **Report Shop** 



### Report categories

For quick research, we have **categorized** our studies and reports for you and give you an easy access to topics. For example, for your **target group analysis**, **competition analysis or market research**.

### Search in all reports

Search in **more than 26,000 studies and reports** without preselection and filter the entire search results in the general overview.

### Top seller

Find out **about current topics and trends** with our current top sellers.

### Reports at a glance

For each report category we give you a short explanation and the **most popular reports** as examples.

#### **Featured**

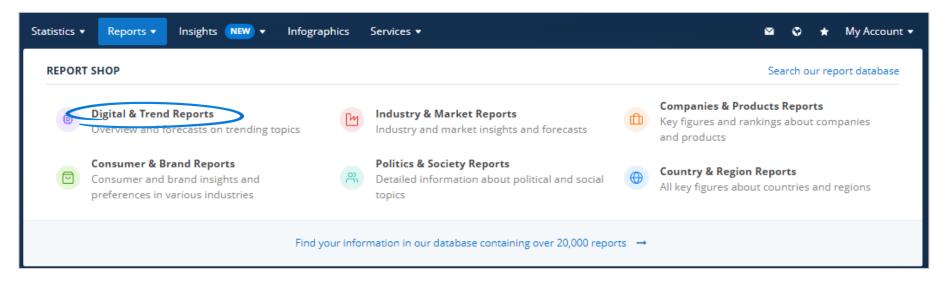
We keep you **up to date** with our featured reports and show you the latest topics with just one click.



## Briefly explained: Studies and Reports

Use Case: Digital & Trend Reports

You can find all reports and studies in your search via the search bar or in our Report Shop in the upper tab. For a faster search, all studies and reports have already been segmented into categories.

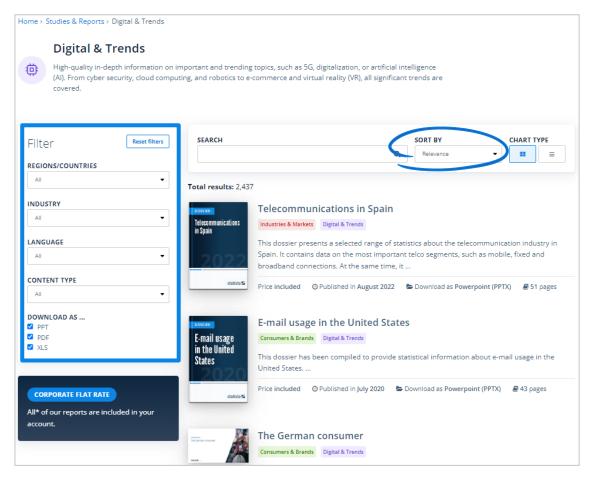


This way you can go directly to all <u>digital and trend topics</u>, as in our example, or you can search all results by clicking on '<u>Search in all reports</u>.



## Briefly explained: Studies and Reports

## Use Case: Digital & Trend Reports



#### Search & Sort

Enter your search term to refine your search. You can sort your results by **relevance**, **publication date and popularity**.

#### Filter

Narrow down your search by selecting regions/countries, industries/categories as well as the language of the report, report type or download format.

An explanation of the different report types can be found on the overview page on slide 22.

#### Favorite function

You can also **mark studies and reports as favorites** to find them again in your personal favorite's menu. You will find the star symbol on the respective report page.





## Market Insights

Forecasts and trend analyses at a glance

Start your trend analysis with our DIY expert tools. The Market Insights offer you the opportunity to carry out your own analysis of the **most important market figures and trends in over 60 sectors and 150 countries** in just one interactive tool. Compare trends for different markets, regions and countries.



Each Market Insights focuses on a superior market, which you can **sub-segment through the respective market directory** and display all market sizes for this segment as well as switch within the markets in the tool.



Get the most important highlights, KPIs and market figures for each market in a data sheet. We offer all data for download or for interactive processing in the tool. Let our analysts guide you through the market and **identify trends at an early stage**.

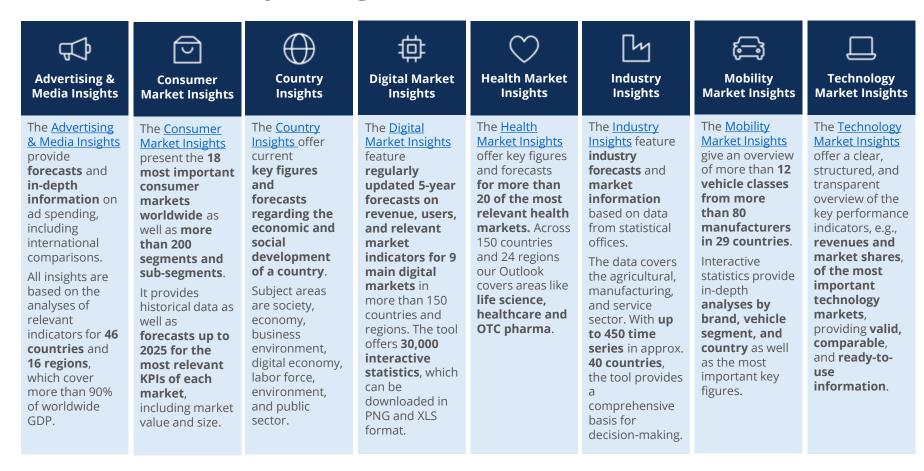


**Transparency in our data**, especially in our forecasts, is particularly important to us, which is why we provide the <u>methodology for each market</u> in detail as a download. In addition, we are always happy to keep you up to date with our <u>release calendar</u>.



## Market Insights

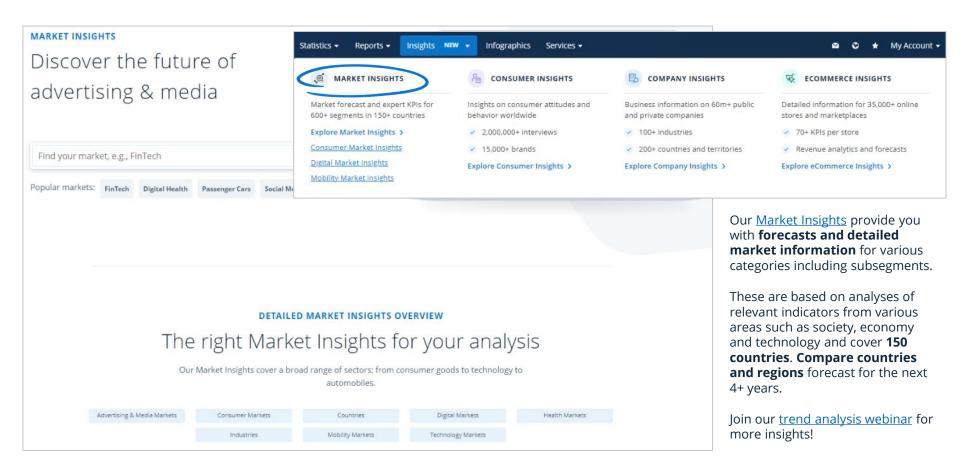
Forecasts and trend analyses at a glance





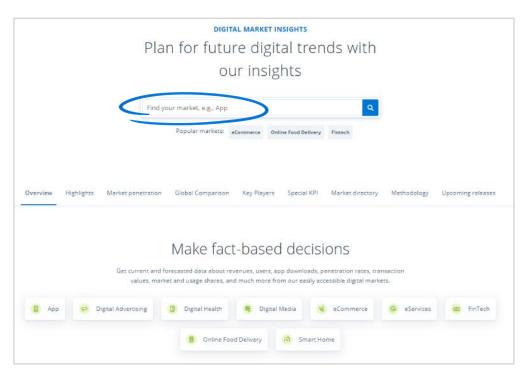
## Market Insights

Take a look into the future with our **Market Insights** 





Use Case: <u>Digital Market Insights</u>



### Overview & Highlights

Select a category and **start directly into the tool** or be guided by a **short tutorial** for an effective start. **Highlights** allow you to explore numerous markets and segments with broad geographic coverage at a glance.

### Market penetration & Global Comparison

Discover comparable data for each market and segment, as well as numerous regions and countries to compare.

### Key Players & Specific KPI

Who are the **key players for your market**? Find them and all relevant and up-to-date **KPIs for all markets** here.

### Market directory

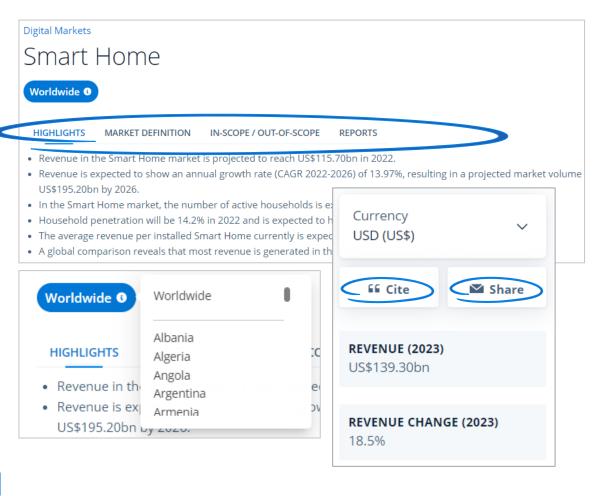
Start your search in a specific sub-segment or **switch directly between categories and segments** in the tool.

## Methodology & Upcoming releases

In order to offer trustworthy and transparent data, you will find the methodology for each Outlook here. You can also find this in **detail as a downloadable PDF**. Also, discover upcoming releases and updates for the coming months.



Use Case: <u>Digital Market Insights</u>



### Highlights

Here you will find a brief **overview of the most important factors** relating to the selected market.

#### Market definition

Get a detailed **description of the market** and an explanation of the methodology.

### In-Scope/ Out-Of-Scope

In order to **delineate the market data**, you will find a brief overview of which factors were included and which were not.

### Reports

For further information on the market, you can **download the relevant study** here.

## Currency

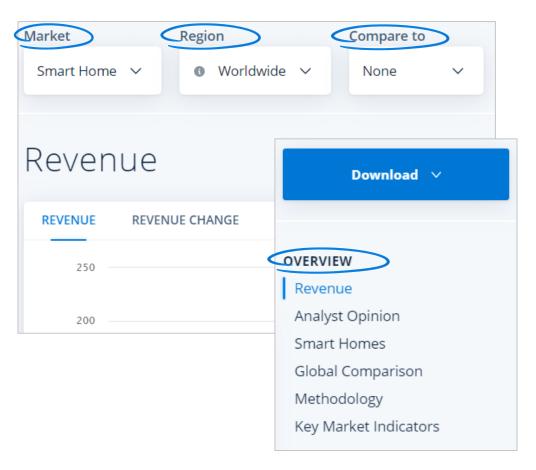
Easily **switch between the ten currencies** and facilitate your analysis with international comparability.

#### Cite & Share

Have the **citation generated** in the most common formats or **share** the entire data with your colleagues **via e-mail**.



Use Case: Digital Market Insights



#### Market

You can easily **switch between the markets of the Digital Market Insights** as well as re-select the subsegments. The entire data sheet will update accordingly.

### Region

We offer **over 150 countries** and political regions as well as continents for you to choose from.

### Compare to

You can choose between 37 regions and over 150 countries for your personal comparison. You can add four additional regions to your analysis.

#### Download

All data bundled as an **Excel download is available with just one click**.

#### Overview

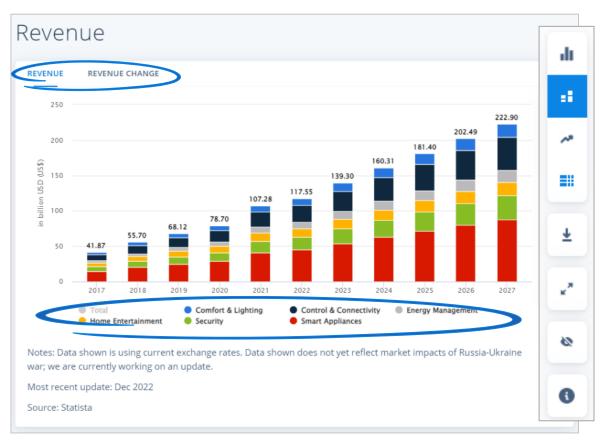
Let us guide you through the data sheet or click directly on a **segment of your choice** in the overview.

## **Global Comparison**

**Compare 150 countries** and get the **top 5** immediately. In the table view you get the forecasts for all countries (also available as Excel download).



Use Case: Digital Market Insights



#### Tab

Change the **tabs in the info boxes** for more information.

#### Data

Select only the data you need through our **interactive graphics**.

#### Toolbar

**Change the chart view** and get your view as a PNG download.

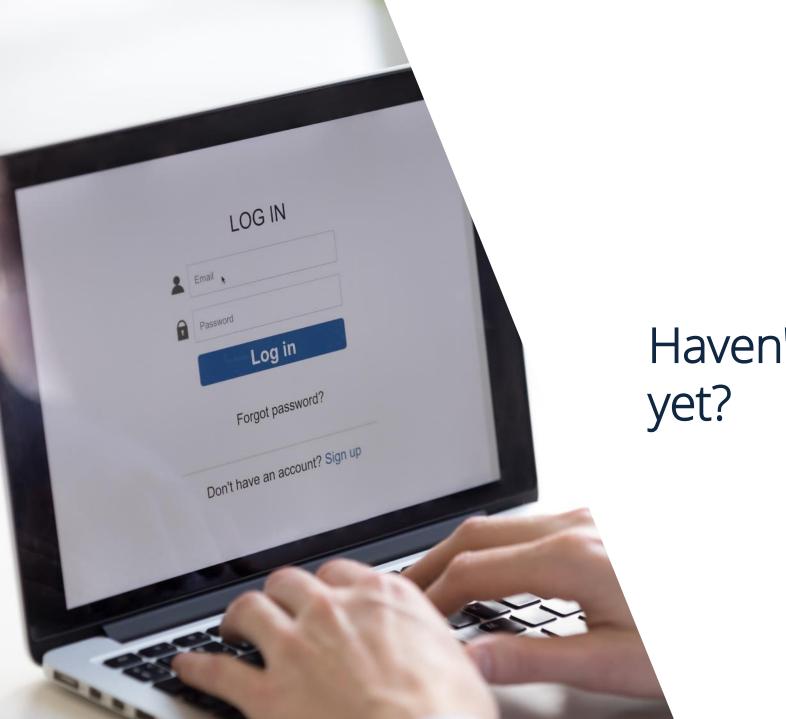
**Tip**: Select the table view for an Excel download.

Furthermore, you can enlarge the chart to **full screen**, **hide the data points** or have **more information displayed**.

#### Market indicators

For each segment you will also receive market indicators used for market analysis and forecasts. Get them **bundled as an Excel download**.





Haven't found it yet?

# Consumer Insights\*

## Understanding consumer behavior & media usage

The <u>Statista Consumer Insights</u> offers a global perspective on **buying behavior and media usage**, covering the **online and offline world** of the consumer.

It is designed to help marketers, planners, and product managers understand **consumer behavior and consumer interactions with brands**.

3.4 billion consumers

1.700.000+ interviews

50+ industries and topics

Customized target groups

56 countries and territories

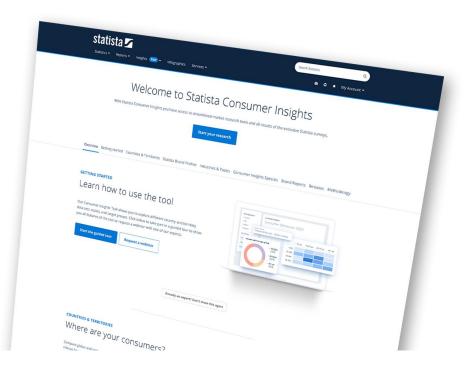
Do-it-yourself analyses

14,500+ int. brands

Content Specials

In need of support? Watch our tutorial or join our live webinar!

**DO-IT-YOURSELF ANALYSIS** of the data: Thanks to an **interactive online analysis tool**, users can **select** their own criteria to **create cross tables and customize target groups**.





# Company Insights\*

The most important company key figures in one tool





















SONY

The <u>Company DB</u> provides information on **60 million listed** and **privately held companies** and contains the most important company key figures as well as in-depth analyses. Additionally, it presents a wide range of extra KPIs for listed companies. Use the Company DB as a starting point for further market assessments. It is also the perfect tool to quickly research basic data and provides valuable insights into foreign markets.

Company information and key company metrics for 60 million+ companies worldwide





Tailored rankings in 200+ countries and territories, 100+ industries and 50+ trends



Top competitor analysis with just one click



**Have we caught your interest?** Take a look at our <u>tutorial</u> or ask open questions in our <u>live trainings</u>.





## ecommerce Insights\*

## Discover the world of eCommerce

The <u>eCommerce Insights</u> provide you with detailed information for **28,000 shops in 57 countries**, including detailed sales analysis, competitor analysis, market development, marketing budget and interesting KPIs.



#### **Detailed store profiles**

More than 28,000 extensive store profiles, incl. revenues, payment methods, shipping options, and 30 other KPIs.



#### **Country insights**

Gain insights into international markets thanks to data on market leaders and fast-growing online stores.



#### **Category insights**

Analyze the market trends of individual segments and identify the major players at a glance.



#### **KPIs**

- Net online revenue& forecasts
- Relative market shares
- Cross-border and category analyses
- Social media activity
- Shipping providers 6 Payment methods
- Information on the company, Contact information and many more

**Discover ecommerceDB now!** Watch our <u>tutorial</u>, participate in our <u>live webinar</u> or read the corresponding <u>handout</u>.



#### Easy to use

The ecommerceDB has a clear structure and an intuitive user interface.



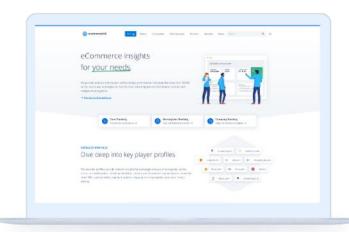
#### Ready to use

The data can be downloaded directly in XLS format.



### **Daily updates**

Information on online store revenues is updated daily.





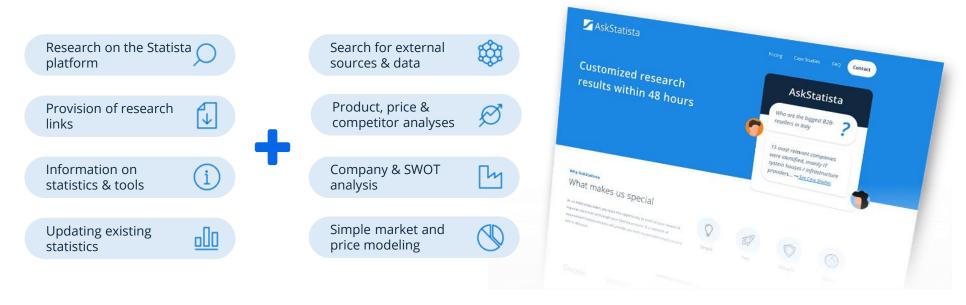
## AskStatista - our exklusive research service

## We support you individually\*

You need special or more up-to-date data, but could not find it on our platform? Simply contact our research service via your personal contact person, our <u>customer service</u> or via <u>this form!</u>



- Answers to individual customer inquiries are provided within 48 hours on weekdays
- Our in-house AskStatista team carries out research and microprojects across industries and countries
- Customization of results in the format of your choice, mainly Excel and PowerPoint





## Your Client Success Team

In addition to your personal contact at Statista, you can always reach us at the following contact details!

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Register court: Cologne

Register number: HRB 87129

Sales tax ID: DE258551386

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