Vassilis is Microsoft's Web3 Strategy and Business Development Lead executing high-impact strategic partnerships that scale Microsoft's Web3 capabilities and bring Go To Market strat egies to life. Previously, Vassilis held various leadership roles in Microsoft including managin g the Global Industry GTM for Analytics & AI technologies. Vassilis is a business advisor at En deavor mentoring startup founders and an ambassador for Aragon promoting DAOs and the use decentralized governance technologies.