As part of the DTS Group, DTS CLOUD SECURITY MonEPE supports customers, as an established IT service provider, in the focus areas data center, technology and security. With our two own certified German data centers and over 350 employees at 14 locations in Germany and Greece, we offer customers versatile, innovative and hybrid solutions. Flat hierarchies, friendly atmosphere, sustainable personnel development and an open-door culture - that's DTS.



# Technical PreSales Engineer (m/f/d) – IT Infrastructure

Location: Athens or Thessaloniki Time: Immediately Type of employment: Full-time, permanent contract

## Your Tasks

As a Technical PreSales Engineer (f/m/d) - IT Infrastructure, you are actively involved in the dayto-day business of our data center/cloud team and are very familiar with the interaction of individual technical departments. The following activities fall within your area of responsibility:

- Due to your professional expertise, you will be entrusted with tasks in the areas of network, virtualization, storage, operating systems and/or cloud services
- You actively support the day-to-day business in the continuous (further) development of our customers' cloud infrastructures and, in addition to account management, serve as an important instance in the sales of our portfolio
- You will also inspire our customers with your strong technical understanding of DTS as a long-term managed service provider by putting previous IT concepts to the test
- In order to ensure that the project runs smoothly, you will be in constant contact with other technical and sales departments
- Depending on your interests, we also offer you the big stage and you act as a speaker at workshops and events

## Your Know-how

- Min. 2 years of professional experience in technical project management and/or sales of IT services that require explanation
- Good knowledge of using technologies from the Linux, Microsoft, public cloud or storage environment
- Responsible and service-oriented action with above-average problem-solving and change skills
- Ability to inspire our customers with ease for our technical solutions and services
- Very good knowledge of spoken and written German and English

#### **Your Personality**

- Excellent communication skills, also across teams
- Open and confident demeanor and presentation skills
- Proactive, service and solution oriented mindset
- Independent and reliable way of working
- Enjoy continuous learning

## Our Offer

- Team-oriented working environment and a variety of tasks
- We provide private health insurance for our employees
- Space for your own ideas
- Intensive training (approx. 4 to 6 months) in Germany at our expense (depending on the development of the Covid-19 regulations)
- One monthly flight back during the training period
- Compatibility of family, leisure time and career
- Continuous opportunity for personal and professional development
- An accompanied gentle introduction

Become part of our team and bring in your professional knowledge as well as your positive personality traits!

Have we aroused your interest? If so, we look forward to receiving your detailed application, stating your desired (gross) salary and the earliest possible starting date.

Do you have any further questions about your career at DTS? Please give us a call!

https://www.dts.de/en/career/jobs/details/20604

## DTS CLOUD SECURITY MonEPE

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