

ProCredit Bank

Business Client Adviser

ProCredit Bank Bulgaria is part of the German ProCredit group, which is headquartered in Frankfurt, Germany.

ProCredit Bank is a development-oriented commercial bank. We offer excellent customer service to small and medium enterprises and to private individuals who would like to save. In our operations, we adhere to a number of core principles: we value transparency in our communication with our customers, we do not promote consumer lending, we strive to minimise our ecological footprint, and we provide services which are based both on an understanding of each client's situation and on sound financial analysis.

ProCredit Bank is currently seeking a qualified candidate for the position of **Business Client Adviser (based in Thessaloniki)**.

Responsibilities:

- Manages and develops current client portfolios;
- Prepares strategies and proposals for efficient acquisition and long-term partnership with new clients;
- Proactively searches for and realizes the opportunities for new business and portfolio development;
- Consults and negotiates specific conditions in deals with clients related to providing appropriate financing and banking services;
- Prepares analyses of client applications for financing.

Main requirements:

- University degree;
- Excellent level of English language;
- Strong analytical skills;
- In-depth knowledge of the market, current business trends;
- Excellent communication skills;
- A driver's license;
- Year training abroad;
- Willingness to learn and improve.

Our offer:

- Working in a dynamic international environment;
- Professional working environment in a motivated team;
- Established rules and procedures at work;
- Training opportunities and professional growth.

Only short-listed candidates (selected on submitted CV and a Cover letter) will be invited to the upcoming stages of the selection process.

Please submit your CV and Cover Letter at: Tsvetana.Cholakova@procreditbank.bg